



**AIRPORT
SOLUTIONS
DUBAI**

19 - 20 NOVEMBER 2019
DWC, Airshow Site, Dubai, UAE

TACKLING THE CAPACITY CRUNCH

BOOK YOUR PARTICIPATION NOW AT: WWW.AIRPORTSOLUTIONS.COM/DUBAI

CO-LOCATED WITH:



SUPPORTED BY:



TOP 5 REASONS TO ATTEND AIRPORT SOLUTIONS DUBAI 2019!

- 1** Hear international case studies from some of the world's top airports, including Heathrow, Schiphol, Hartsfield Jackson Atlanta, Dubai Airports and many more
- 2** Get up to date on the billion dollar projects happening in the MENA region
- 3** Find out about the latest innovations, technologies and processes airports are putting in place to combat the capacity crunch and improve operational efficiency
- 4** From development to trial to deployment, learn how to overcome common pitfalls and hurdles faced when implementing new security control systems
- 5** Not your standard conference –deeper discussions and debates, coupled with a dedicated exhibition area within the region's largest aviation event, The Dubai Airshow, make Airport Solutions truly unique

EVENT OVERVIEW

Increasing passenger numbers with a limited or finite capacity is a critical challenge all airport owners and managers are facing in today's industry.

- + How can we meet passenger and airline demands?
- + How can we ensure and maintain security levels whilst meeting the needs of more travelers?
- + Which technologies are most feasible for my airport to ensure a successful and smooth growth strategy?

These are just some of the questions on the mind of the market's decision makers.

Passenger numbers are set to double over the next 19 years according to IATA, which while causing a myriad of challenges for airports globally, it will offer great opportunity for growth and technological advancement.



Now in to its 3rd year, Airport Solutions Dubai offers a unique opportunity for airport managers, airlines, regulators and solution providers to have honest and frank discussions about the direction of change in the industry. Taking place at the Dubai Airshow, the conference and exhibition allows exceptional access to thought leaders from the entire aviation industry, with a focus on airport specific challenges.



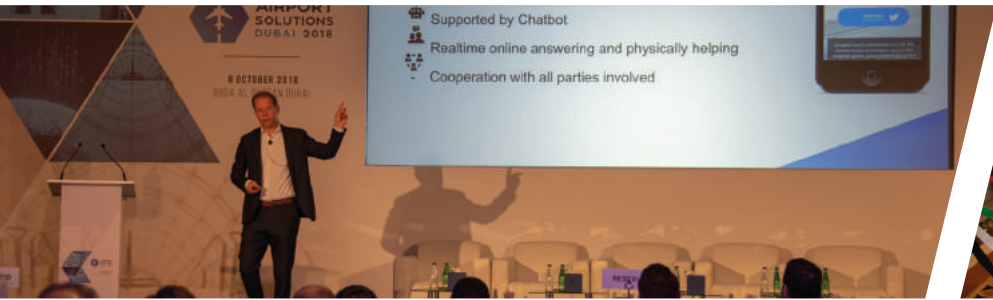
“Very good event with a wide selection of future topics, including AI, Total Airport Management and blockchain”

Innovation Technologist, Heathrow Airport



I WHY GCC?

\$8.1 BILLION USD	Investment and development in Al Maktoum International Airport
\$7.6 BILLION USD	Expansion of phase four of Dubai International Airport
\$6.8 BILLION USD	Development and expansion of Abu Dhabi International Airport
\$400 MILLION USD	Investment in the expansion of Sharjah International Airport
SAUDI 2030 VISION	New terminals at the King Khalid International Airport in Riyadh and the new King Abdulaziz International Airport in Jeddah
↑ 10%	Increase in passengers in 2018 at Muscat International Airport



I 2019 SPEAKERS



Alison FitzGerald, COO,
London City Airport



Fundi Sithebe, COO, Airports
Company South Africa



Elliot Paige, Airport Director,
Air Service Development,
Hartsfield-Jackson
International Airport



Raman Srinivasan, CIO, Delhi
International Airport



Erik-Scherff, Head of
Business Technology Center,
Amsterdam Schiphol



Simon Wilcox, Lead,
Automation and Innovation,
Heathrow Airport

AIRPORT SOLUTIONS CONFERENCE



“The rapid pace of technological change will allow us to create the airports of tomorrow today. With so much progress and so many options available to operators, it’s imperative that they remain fully aware of the possibilities. Airport Solutions Dubai will provide the ideal platform for these discussions and foster discussions that the industry will clearly benefit from.”

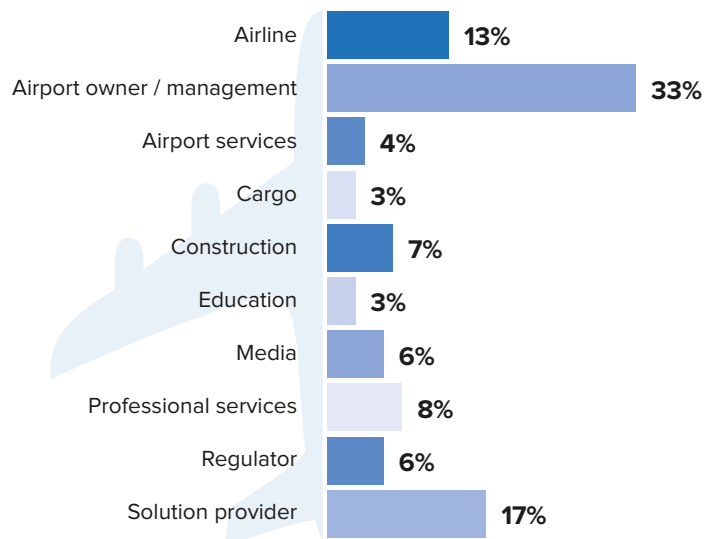
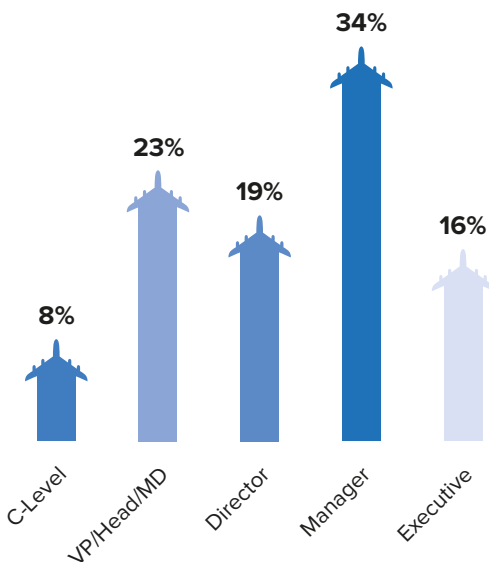
Buti Qurwash Vice President of Security and Control Authorities at Dubai Airports – on Airport Solutions Dubai 2018

2018 ATTENDEE SNAPSHOT

JOB TITLE

COMPANY

Senior Vice President, Communication and Reputation	Dubai Airports
Chief Digital Officer	Schipol Group
Innovation Technologist.....	Heathrow Airport
Head ATM Planning & Performance.....	Abu Dhabi Airports Company
Manager Security - Quality, Compliance & Excellence.....	Emirates Group Security
VP Safety & Security	Dubai Airports
Acting Director Aviation & Airports Safety Department.....	DCAA
DIRECTOR SSD.....	Sharjah Airport
Director Aviation Environment & Airspace Safe Guarding	Dubai Civil Aviation Authority
Innovation Technologist.....	Heathrow
VP Commerical	Riyadh Airports
Divisional SVP	DNATA
Managing Director	Hyperloop One
Deputy COO	Abu Dhabi Airports Company

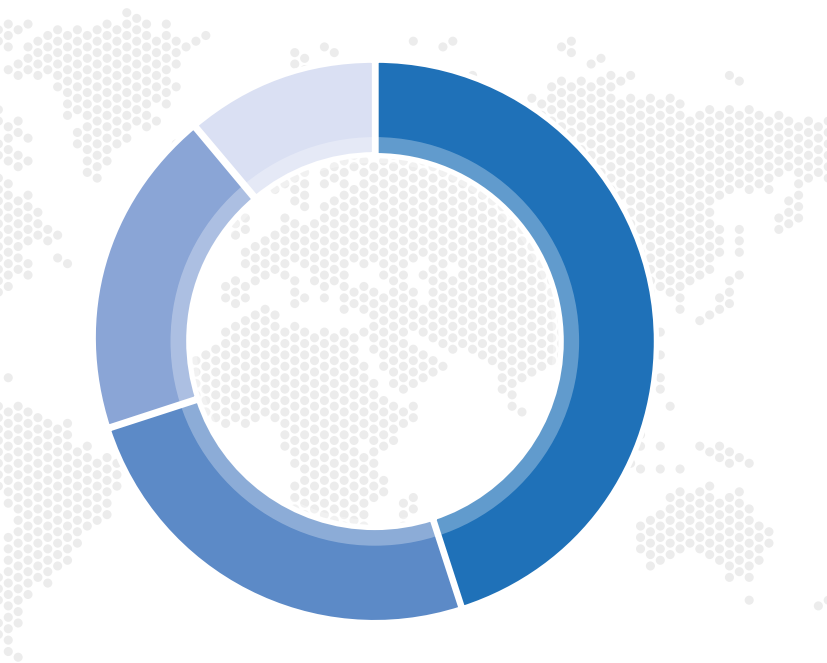


WHO SHOULD ATTEND?

MEET A UNIQUE AUDIENCE OF HIGH LEVEL CONFERENCE DELEGATES

Delegates attending Airport Solutions Dubai will include key decision makers from major stakeholders looking to share their industry knowledge, source new products and technologies that can accelerate their airport development and network with industry peers.

GLOBAL AUDIENCE BREAKDOWN



UAE 45%



GCC 25%



EUROPE 19%



REST OF WORLD 11%

Companies:

- + Access control
- + Airport owners
- + Airport management
- + Airlines
- + Automated border control & Border management
- + Automation
- + Baggage handling
- + Biometrics & Face recognition
- + Capacity management
- + Civil Aviation Authorities
- + Data and analytics
- + Government
- + Ground handling
- + Scanning systems
- + Security systems
- + Regulators
- + Robotics

Job Titles:

- + CEO
- + CTO
- + CIO
- + Vice President, Director, Managers of Operations
- + Vice President, Director, Managers of Security
- + Vice President, Director, Managers of IT
- + Vice President, Director, Managers of Technology
- + Vice President, Director, Managers of Strategy
- + Vice President, Director, Managers of Passenger Experience
- + Vice President, Director, Managers of Infrastructure



CONFERENCE DAY ONE: TUESDAY 19TH NOVEMBER

- 10.00** Chair's opening remarks
- 10.05** Dubai Airports Keynote
- 10.20** Border security and the future
- 10.50** From trial to deployment – the biometric revolution in your airport
- 11.20** 1 I.D. – single token and identity management innovation
- 11.50** Panel discussion – is solving the security challenge the key to optimum capacity management?
- 12.30** Coffee and networking break
- 13.00** Using automation to unlock unused capacity
- 13.25** Autonomous vehicles and robotics
- 13.50** Closing remarks
- 14.00** End of Day One

CONFERENCE DAY TWO: WEDNESDAY 20TH NOVEMBER

- 10.00** Chair's opening remarks
- 10.10** Panel Discussion - When and how to increase airport capacity – keeping up with airline growth and demand
- 11.00** Data and analytics
- 11.30** Coffee and networking break
- 12.00** Building partnerships – looking outside the box
- 12.30** Don't forget your luggage! Transforming baggage handling
- 13.00** Panel Discussion - Building an adaptive airport
- 13.45** Closing remarks
- 14.00** Close of conference



AIRPORT SOLUTIONS SPONSORSHIP & EXHIBITION OPPORTUNITIES

Building on the success of the inaugural event in 2018, Airport Solutions Dubai 2019 will run alongside the world's fastest growing aerospace event the Dubai Airshow.

Leveraging one of the most successful and far-reaching delegation programmes in the world and a huge international marketing campaign the two-day conference and dedicated exhibition pavilion will be the premier meeting place for the Middle East airport community.

We can tailor sponsorship packages to meet your company's marketing requirements and give you the opportunity to position your brand in front of key airport decision makers.

To connect with your audience, enhance your corporate brand, raise your profile and reach the right people contact us today for more information.



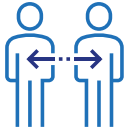
“Thoroughly enjoyed the Heathrow and Amsterdam Schiphol presentations, and Dubai Airports TAM presentation was very good”

Service Assurance Manager, Sharjah Airport Authority

“It was a really interesting experience, seeing how others are trying to develop airports, increase efficiency, and provide a more holistic experience for passenger”

International Affairs, Dubai Civil Aviation Authority

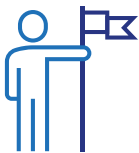
WHY SPONSOR OR EXHIBIT?



ACCESS TOP DECISION MAKERS Airport Solutions Dubai attracts the top level airport owners, operators, airlines and authorities



ENTER NEW MARKETS - One of the most effective ways to enter new markets is to sponsor niche, focused events which will allow you to access your qualified target market



DEMONSTRATE YOUR COMPANY'S EXPERTISE - Through dedicated speaking sessions and panel discussion you will have the opportunity to deliver your value proposition to the regions' biggest airport buyers



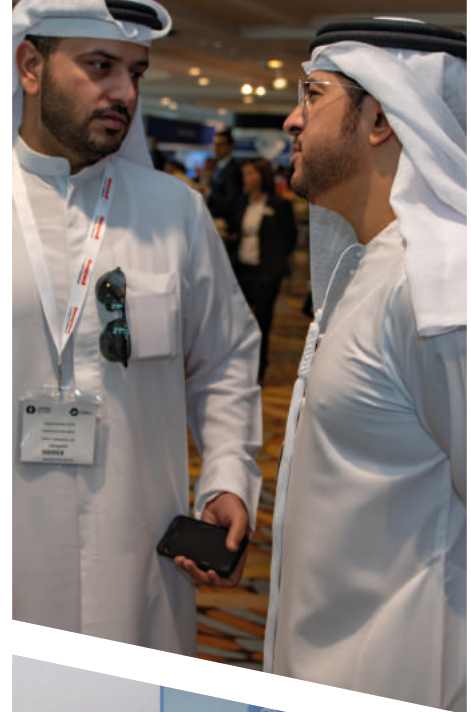
TAKE ADVANTAGE OF THE WIDER AEROSPACE EXHIBITION AT DUBAI AIRSHOW - Gain access to 87,000 aerospace visitors from around the globe expected at the show in 2019 and enjoy taking part in the focused Airport Solutions pavilion



MAINTAIN EXISTING RELATIONSHIPS - Nothing beats face time with a customer, supporting industry events not only gives you access to new prospects, but gives you valuable time with existing clients



COMPANY BRANDING & POSITIONING - With strong industry support for this event, don't miss out on the chance to position your company alongside top buyers and global brands



BOOK A MEETING

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